

NCOAUG Training Day Summer 2010 Agenda

TRACK	8:00 AM - 8:15 AM	8:30 AM - 9:10 AM	9:20 AM - 10:00 AM	10:10 AM - 10:50 AM	11:00 AM - 11:40 AM	11:40 AM - 12:30 PM
TRANSPORTATION, LOGISTICS & DISTRIBUTION	WELCOME ADDRESS Exhibit Hall - Terrace Brook Ballroom	Oracle R12 Distributed Warehouse Management System <i>Dale Welsh, Motorola</i>	A High-Level View of Using EBS & OTM to Manage Common Transportation Needs at Manufacturers <i>Vishal Choudhari, Inyxa</i>	Successful WMS Deployment and Tricks <i>Ron Wind, Motorola</i>	KEYNOTE: TBD TBD, Oracle Corporation	LUNCH Exhibit Hall - Terrace Brook Ballroom
CRM / ORDER MANAGEMENT / CONFIGURATOR		Customer driven Order Change Control Using Fusion Middleware SOA Suite <i>Jason Bletz, OpenText Corporation</i>	R12 Upgrade Considerations for Existing Oracle Configurator Models <i>James Lindhorst, DARC Corporation</i>	Vendor Rebates and Price Protection <i>Tomlyn Mathews, M Consulting Group</i>		
PROJECTS / HR / PAYROLL		Performance Management Trifacta! Performance Appraisals, Comp Workbench, and Total Compensation <i>Lisa Laine, Solution Beacon, LLC</i>	Capital Project Tracking Using Oracle eAM and Projects <i>Sue Hrib, Signum Group</i>	An In-Depth Look at Oracle Time & Labor, and Why it Can Do a Lot More Than Capture Hours for Payroll <i>Ekta Sirohi, Inyxa</i>		
SUPPLY CHAIN MANAGEMENT		Wonderful World of Demantra <i>Michael Pearson, Inspirage, LLC</i>	Oracle PLM and PIM 101 <i>Mani Kumar Manda, Rhapsody Technologies, Inc.</i>	Using JDeveloper and ITS to Manage Batches in OPM <i>Robert Rentz, Xchanging</i>		
FINANCIALS		SLA: The Basics <i>Nicole Wilson, Rolta TUSC</i>	All In The Family- Intercompany in R12 <i>Stan Korwin, DARC Corporation</i>	VENDOR: Excel to Oracle: Validate and Upload Data Into Oracle E-Business Suite Through Excel! <i>Sarah Conzemius, More4Apps</i>		
R12 UPGRADE		The Twelve Steps to a Release 12 Upgrade <i>John Stouffer,</i>	VENDOR: Release 12 Upgrade: An ROI Perspective <i>Dave McNeil and Todd Witter, Zanett Commercial Solutions</i>	Get Ready for EBS R12.1! Tasks to Complete Now to Ease R12.1 Upgrade Process <i>Sandra Vucinic, VLAD Group, Inc.</i>		
ORACLE		Recognize and seize market opportunities with Oracle's CRMOD <i>Terry Zafirio, Sales Consultant</i>	Managing Risk in your R12 Upgrade <i>Terry Roe, Applications Sales Manager</i>	Why Upgrade to Oracle E Business Suite Human Capital Management? <i>Latriece Danley, Sales Consultant</i>		
BUSINESS INTELLIGENCE		Improving Decision Processes with Oracle BI Enterprise Edition 11g <i>Todd Randolph, Optimum Solutions</i>	VENDOR: Do Your Oracle Reporting & Inquiry in Microsoft Excel <i>Ryan Schmidt, Excel4Apps</i>	VENDOR: Spanning the Oracle EBS Reporting Spectrum: Operational to Analytics <i>Mike Hoover, Noetix Corporation</i>		
HYPERION		Bracing for Impact – Preparing for Oracle EPM <i>Eric Helmer, Linium, LLC</i>	Integrated Business Planning: Providing Insight Behind the Numbers <i>Brian Eccher, MarketSphere Consulting</i>	Oracle Essbase Beyond Finance: Sales Reporting & Analytics <i>Tracy McMullen, interRel Consulting</i>		

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TRACK	12:30 PM - 1:10 PM	1:20 PM - 2:00 PM	2:10 PM - 2:50 PM	3:00 PM - 3:40 PM	3:45 PM - 4:00 PM
CHANGE MANAGEMENT / TRAINING	Oracle Training Best Practices <i>Mary Ellen Campbell, Amway</i> Crystal 1	What Can the Change Management SIG Do for You? <i>Kathy Jacobs, ACT, Inc.</i> Crystal 1	VENDOR: Impacts Automation Has Brought to Oracle Application and Enterprise Interests Panel Discussion <i>TBD TBD, UC4</i> Crystal 1	The Winning Formula for Project Success! Essentials of Applying Knowledge, Skills & Attitude <i>Harshavardhan Limaye, IT Convergence</i> Crystal 1	
INTEGRATION / MIDDLEWARE / SOA	EDI Transaction Basics Using B2B, BPEL and EBS <i>Jim Chino, NOW Foods</i> Crystal 2	VENDOR: A Paperless Environment Using Document Management Software <i>Robert Kragen, Evergreen Data Systems, Inc.</i> Crystal 2	Healthcare IT Applications and Performance Management <i>Sundar Bandepalli, The Adeza Group</i> Crystal 2	Identity and Access Management Overview <i>Deepak Sharma, OpenText Corporation</i> Crystal 2	
APPS TECH / SYSADMIN / DBA	Accounts Payable Invoices: Orchestrate with BPEL <i>Richard Suchoza, Sargent & Lundy LLC</i> Crystal 3	Using OATS for System Testing <i>Rob Pierson, DARC Corporation</i> Crystal 3	New Best Practices for Data Migration <i>Matthew Punnoose, Premier International</i> Crystal 3	Maximizing Business ROI by Implementing Oracle Identity Management & OSSO Solutions <i>Arul Senapathi, The Adeza Group</i> Crystal 3	
SUPPLY CHAIN MANAGEMENT	Implementing R12.1 - Focus on Financials & SCM <i>Goetz Schmitz, Optimum Solutions</i> Crystal 4	MRO Planning Using Oracle Applications <i>Dean Steiger, Signum Group</i> Crystal 4	Supercharging Supply Chain Processes Using Supplier Hub & Life Cycle Mgmt. Apps. <i>Madhavi Adivi, Rhapsody Technologies, Inc.</i> Crystal 4	How a Defense Contractor Saved \$2.5m by Reconfiguring Supply Chain Systems and Processes <i>Sandeep Gandhi, JDM System Consultants</i> Crystal 4	
FINANCIALS	VENDOR: Quick and Easy Adjustments to Oracle Financials Lead to Big Savings <i>Andrew Fulton, SmartDog Services</i> Venetian 1	SLA for Non-Accountants <i>Edward McDonough, Rolta TUSC</i> Venetian 1	R12 Financials In an Asset Intensive Environment <i>Roger Kuhn, Signum Group</i> Venetian 1	Everything You Always Wanted to Know About Web ADI (But Were Afraid to Ask) <i>Prithis Das, Rolta TUSC</i> Venetian 1	
R12 UPGRADE	How to Manage a Successful R12 Upgrade and Overcome the Challenges – Tips & Methodology That Works <i>Art Dowd, O2Works</i> Venetian 2	11g Upgrade Essentials for the Oracle E-Business Suite Environment <i>Elke Phleps, Humana</i> Venetian 2	Why Do I Need R12? <i>Stan Korwin, DARC Corporation</i> Venetian 2	Release 12 Upgrades: Have You Thought About... <i>Alyssa Johnson, Solution Beacon, LLC</i> Venetian 2	
ORACLE	Why Upgrade to Oracle E Business Suite Advanced Procurement? <i>Dave Lipinski, Sales Consultant</i> Oak 1	Extend ERP with Collaborative Configuration & Change Management Capabilities <i>Jeff Lauinger, Sales Consultant</i> Oak 1	Oracle On Demand <i>Anu Kanneganti, Applications Sales Manager</i> Oak 1	Why Upgrade to Oracle E Business Suite Financials? <i>Bill Kasinak, Sales Consultant</i> Oak 1	
BUSINESS INTELLIGENCE	VENDOR: Beyond Discoverer: OBIEE Live in Days? Discoverer Workbook Conversion? <i>Andy Donovan, EIS Technologies, Inc.</i> Oak 2	Oracle BI & EPM Case Study <i>Glenn Hoormann, Signum Group</i> Oak 2	How to Build a Good Dashboard: Tips and Techniques <i>Praveen Kumar, AST Corporation</i> Oak 2	Procurement Transformation Leveraging OBIEE <i>John Stillwell, MarketSphere Consulting</i> Oak 2	
HYPERION	Introduction to OBIEE+ with the Hyperion Suite <i>David Quinn, Key Performance Ideas</i> English	World Class Close and Financial Governance, Risk and Compliance <i>Tammy Norton, Emerging Solutions</i> English	VENDOR: Driving Success with Hyperion Profitability Cost Management <i>Kathy Horton, Ranzal</i> English	Integrating Hyperion Strategic Finance and Crystal Ball <i>David Felsenthal, Blue Stone International</i> English	

PRIZES & GIVEAWAYS
Exhibit Hall - Terrace Brook Ballroom